



# **FARM BILL BRIEFING**

**MARCH 16, 2012**

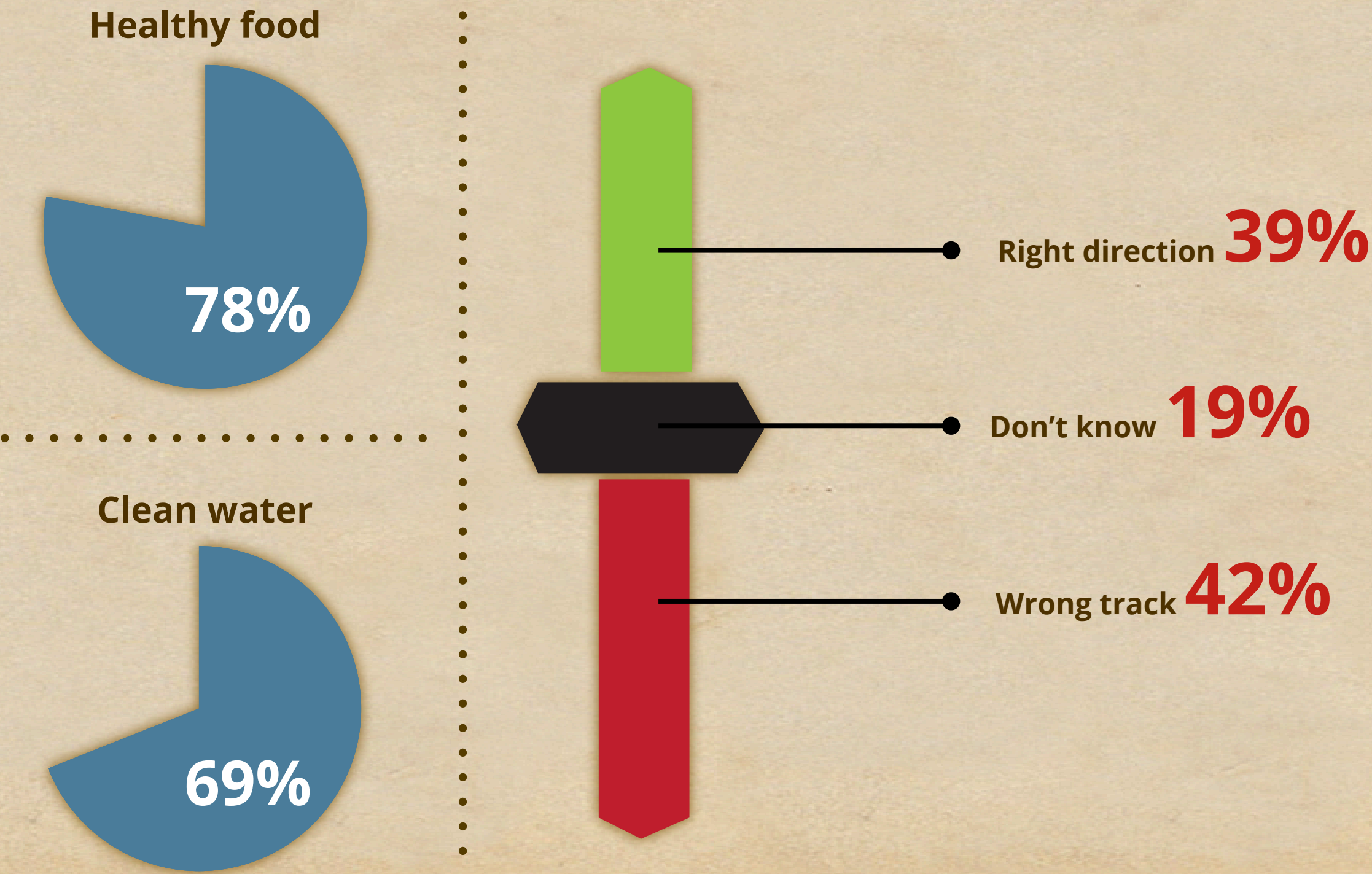
**SCOTT FABER**

VICE PRESIDENT FOR  
GOVERNMENT AFFAIRS

**CRAIG COX**

SENIOR VICE PRESIDENT FOR  
AGRICULTURE AND NATURAL RESOURCES

# Consumers want healthy food, clean environment



Source: Environmental Working Group, David and Lucile Packard Foundation Survey, The U.S. Farmers and Ranchers Alliance Survey

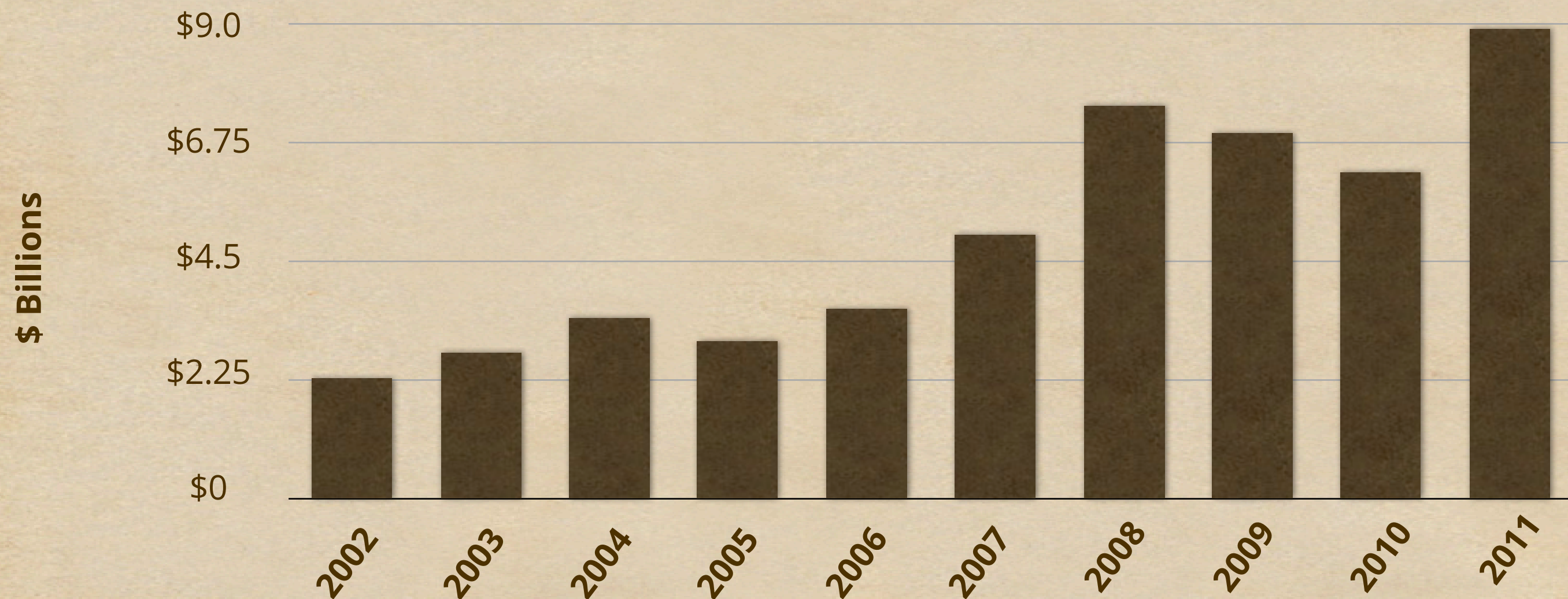


# Cumulative conservation funding cuts



Source: Environmental Working Group, Compiled from Appropriations Committee Reports

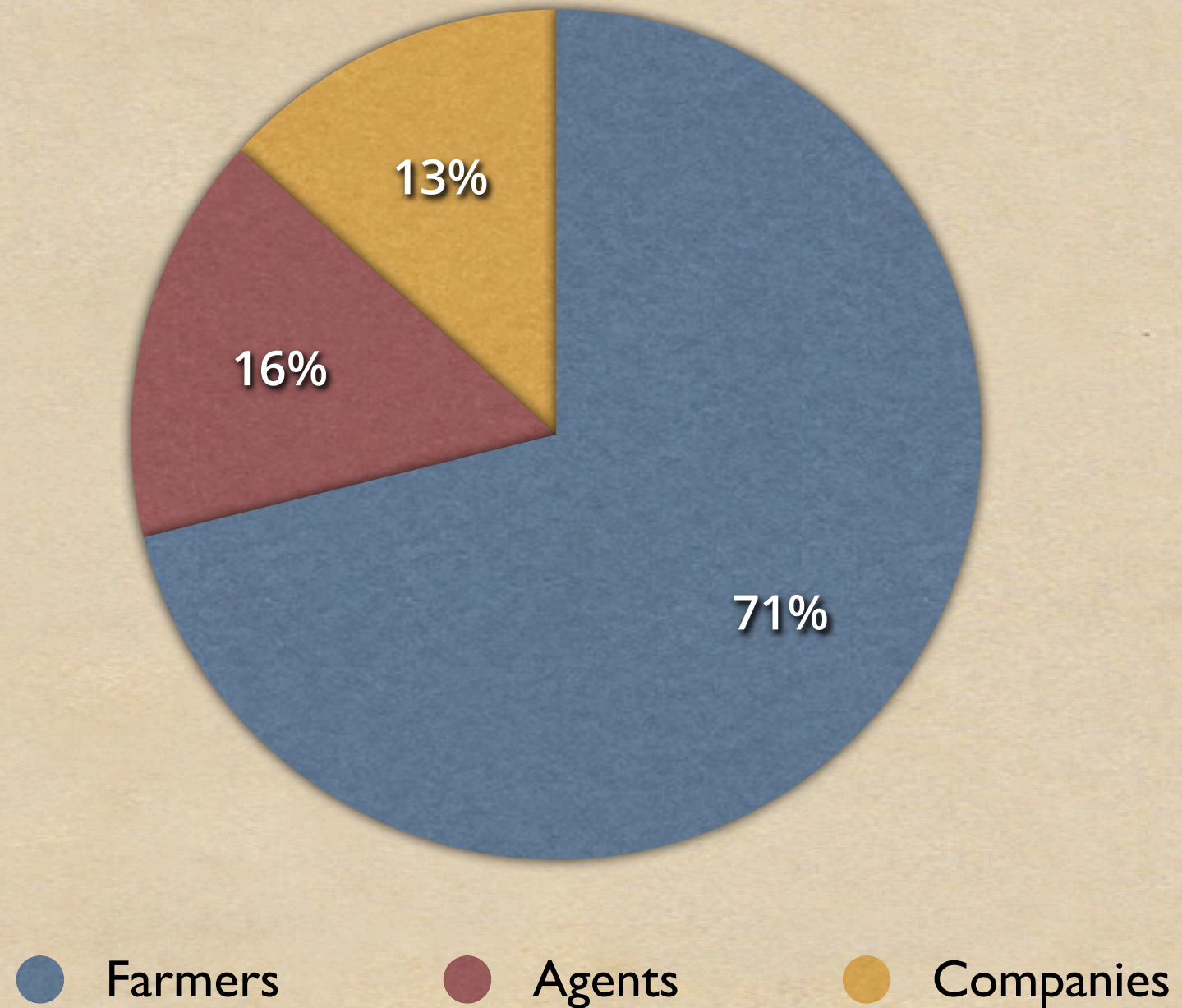
## While farm insurance funding grows



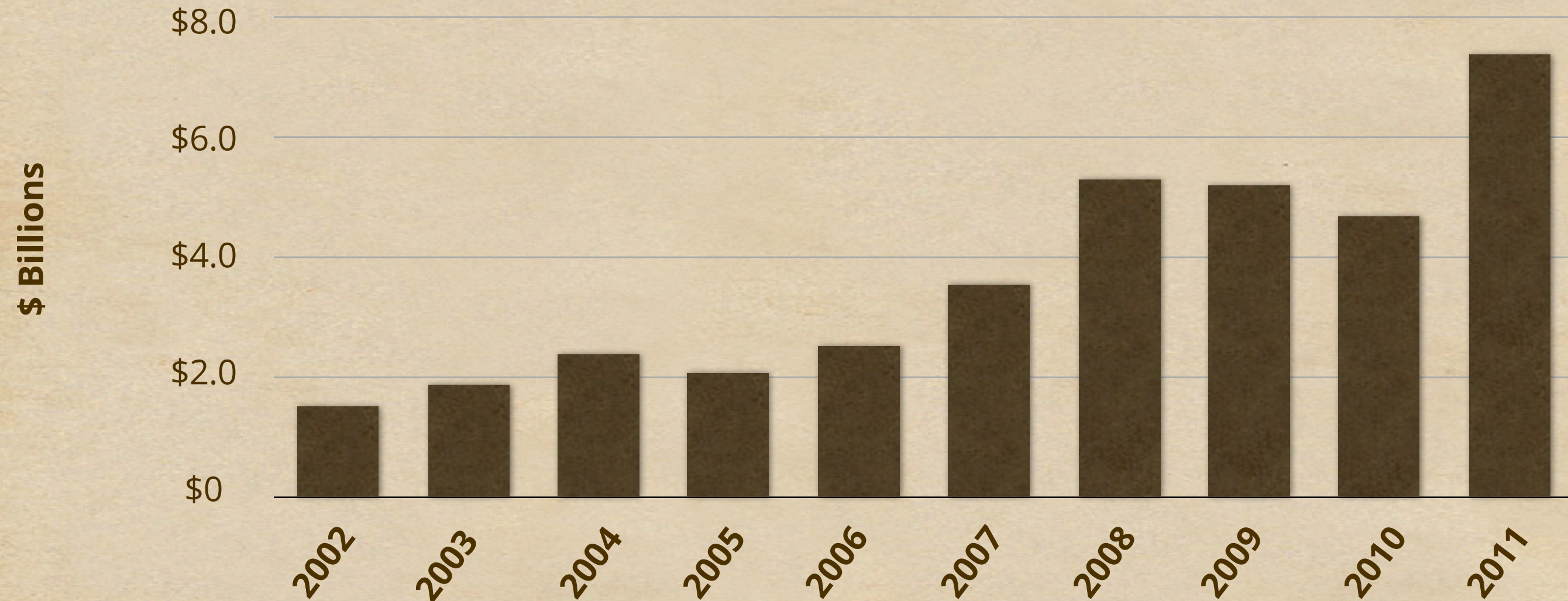
Source: Environmental Working Group, Compiled from USDA Risk Management Agency data.



## Crop insurance spending



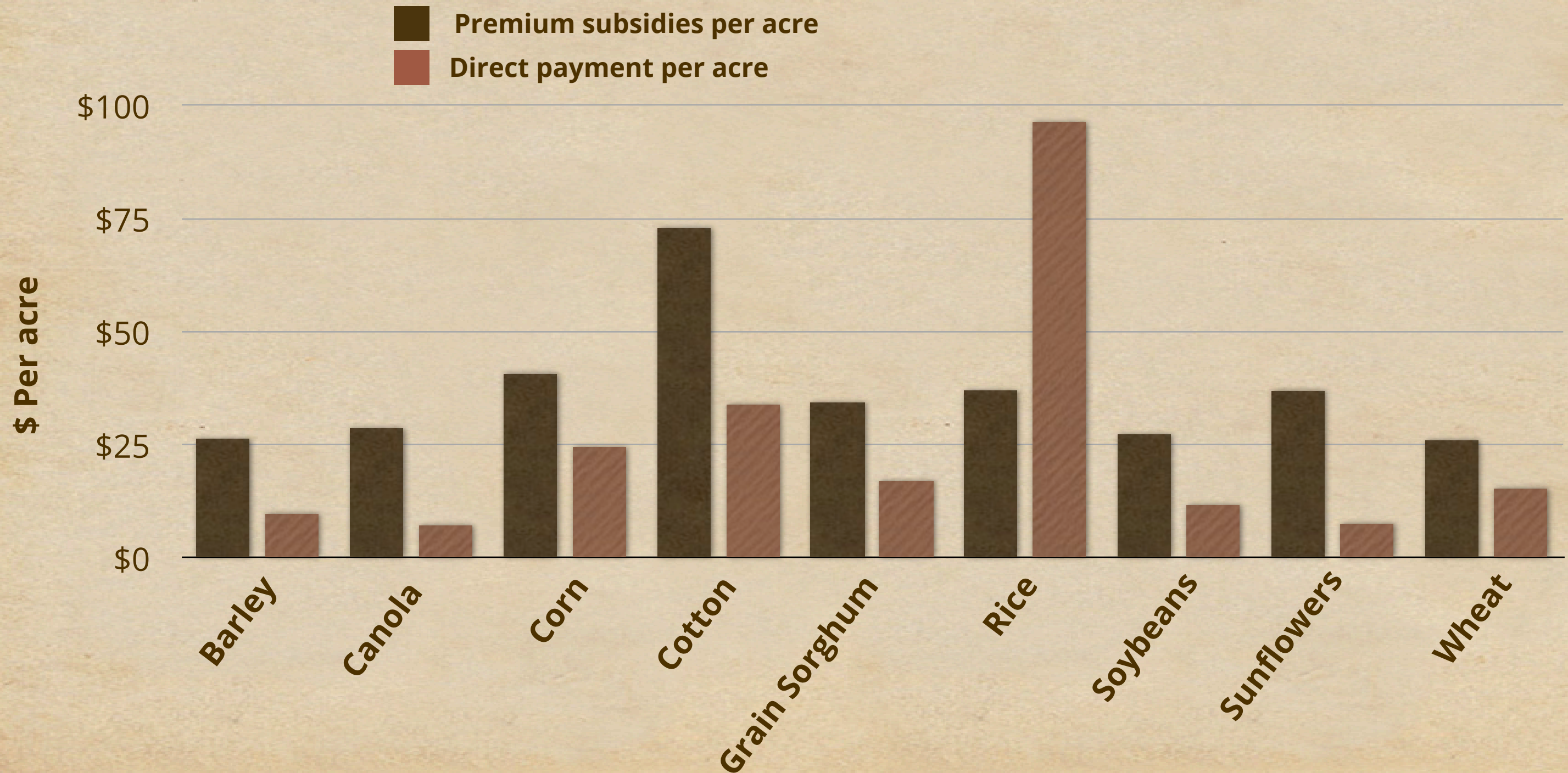
## Cost of farmer premium subsidies soaring



Source: Environmental Working Group, Compiled from USDA Risk Management Agency data.



# Insurance premiums cost more than direct payments

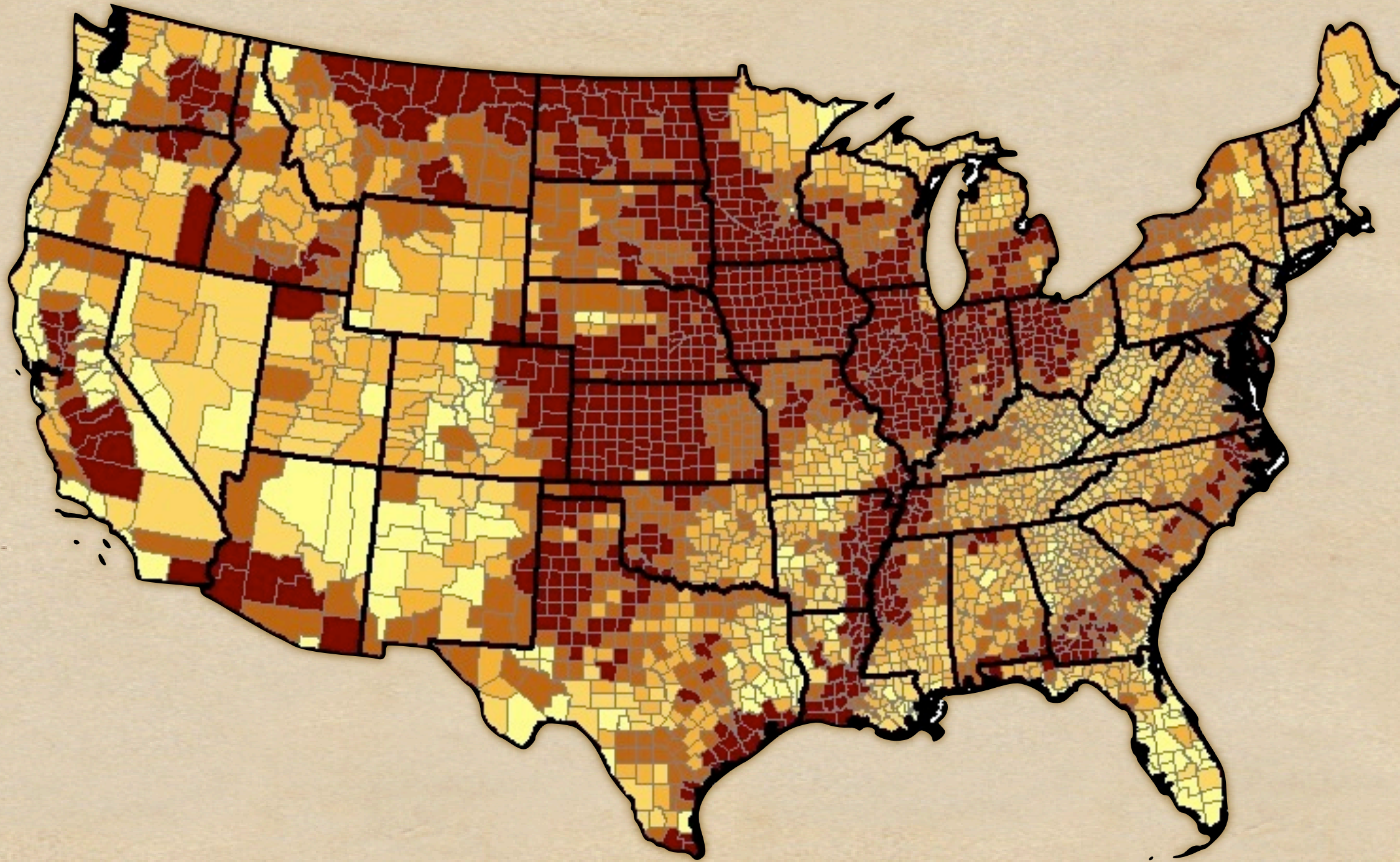


## Farm returns remain high even without premium subsidies

Corn yield	197 bushels/acre
Corn Price	\$4.80/bushel
Gross revenue from corn	\$946/acre
Inputs and overhead	\$453/acre
Return with premium subsidy (Insurance cost \$26/acre)	<b>\$467/acre</b>
Return without premium subsidy (Insurance cost \$54/acre)	<b>\$439/acre</b>

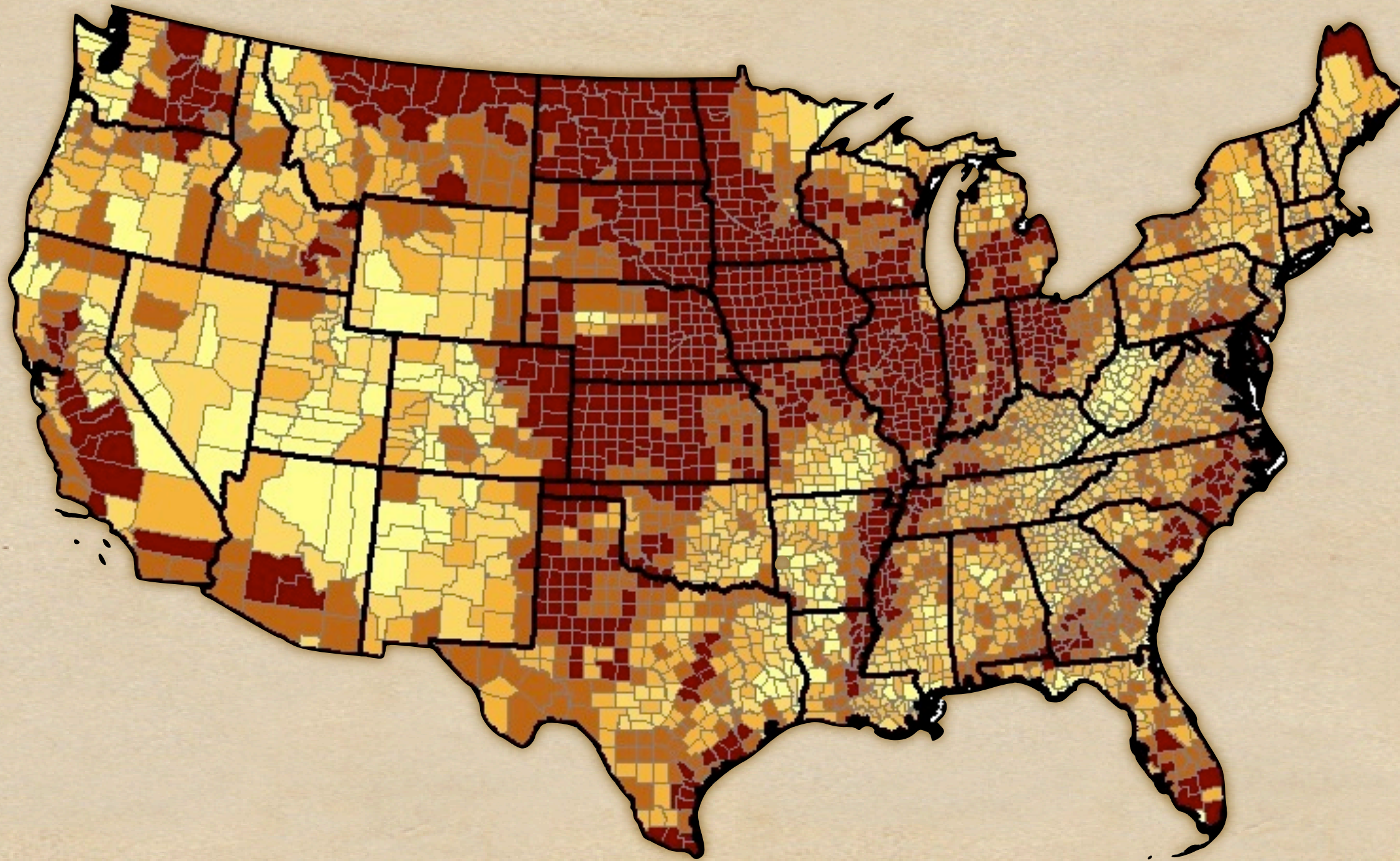


## Counties: 2010 direct payments





## Counties: 2010 premium subsidies





# Insurers got big payments 2007-2011

Parent Company	Location	Subsidy
Wells Fargo	USA	\$1,719,837,457
ACE Ltd	Switzerland	\$1,536,256,921
QBE Insurance Group	Australia	\$1,001,181,585
American Financial Group	USA	\$661,789,678
Endurance Specialty Holdings Ltd.	Bermuda	\$446,276,121
Farmers Mutual Hail Insurance Co.	USA	\$281,069,186
Service Lloyds Insurance Co.	USA	\$386,814,721
XL Group LTD	Ireland, Bermuda	\$225,183,659
Farm Bureau	USA	\$247,321,484
Ohio Farmers Insurance Company	USA	\$105,434,070
American International Group of Companies	USA	\$80,923,916
Archer Daniels Midland Co.	USA	\$80,068,012
Illinois Agricultural Association	USA	\$69,784,648
ITOCHU Co., ZEN-NOH Grain Corp.*	Japan	\$55,173,858
Deere and Company	USA	\$42,218,927
Fairfax Financial Holdings Ltd.	Canada	\$56,776,733
IAT Reinsurance Company, Ltd	Bermuda	\$19,209,189
Department of Agriculture, Commonwealth of Puerto Rico	Puerto Rico	\$9,591,903
Austin Mutual Insurance Company	USA	\$41,555,252
American Sheep and Goat Center	USA	\$350,807

**Total      \$7.1 Billion**

*\*Not a direct beneficiary but the managing general agent for Austin Mutual Insurance Company is CGB Diversified Services which is owned by ITOCHU Co. and ZEN-NOH Grain Corp.*

## **EWG farm bill priorities**

**A farm bill that supports:**

- Family farmers
- The environment
- Working families
- Healthy diets



To stay informed on food and farm news:  
Sign up for Policy Plate on **[www.ewg.org/  
agmag](http://www.ewg.org/agmag)**